

10 MARCHA VC FUND

## A Conservative Approach to VC Investing



## HIGHLIGHTS

- Target Assets under Management: EUR 300m
- Fund term: 14 years (secondary market after 7 years)
- No fund subscription fees
- Eligible for the Portuguese Golden Visa
- Investment diversification in various growth industries
- Long term capital preservation by investing in bonds
- Expected annual return of >7 %
- Tax benefits
- Investors Association with additional benefits and services



Please visit our website **www.inqbt.com** for the latest updates and news.

# INVESTMENT STRATEGY

### 01

The 10 Marcha VC Fund is dedicated to ensuring long-term capital protection, providing investors with confidence in the fund's resilience amidst the dynamic landscape of Venture Capital.

### 03

This strategy will achieve capital preservation and over a 10-year period, 40% of investors' capital will appreciate to a minimum of 68% of their initial investment amount.

### 02

The fund management will allocate a minimum of 40% towards Government Bonds, Corporate Bonds, Zero Coupon Bonds, Lending Funds, and other low-risk, high-yield investments.

### 04

The 10 Marcha Fund will allocate 60% of its capital to investments in growth companies based in Portugal, achieved through the acquisition of bonds and equity in these companies.

## **INVESTMENT STRATEGY**

Our management is strategically emphasizing the following sectors:





Energy (solar, hydro, transformative energy sources, hydrogen production, fertilizer)



Recycling Portugal-based recycling enterprises with sustainable and forward-looking business models, emphasizing profitable recycling methods.





**Tech** (Web3 protocols, FinTech, cyber security, blockchain projects)





Services (sharing economy, personalized services, tech innovation and start-up incubators)



#### Finance

(financial companies dealing in securities, market data infrastructure, liquidity technologies and financial innovation, local Portuguese VC Funds)

The objective is to generate local employment opportunities and support the expansion of local entrepreneurs' businesses beyond the borders of Portugal Investors committing a minimum of EUR 500k to the Marcha VC Fund will qualify to apply for a Golden Visa in Portugal.

Click to View More Info

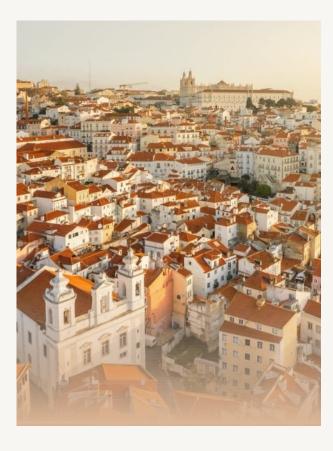


10 MARCHA VC FUND

## WHO ARE WE?



## THE VC MANAGEMENT COMPANY



INQBT Capital SCR S.A. is a fund manager based in Portugal, authorized and licensed by the local regulatory body, CMVM (Comissão do Mercado de Valores Mobiliários). The management team of INQBT Capital SCR S.A. comprises seasoned finance professionals with extensive expertise in fund management, financial markets, and venture capital.







## THE VC MANAGEMENT COMPANY



Vic Davidoff serves as the Director of Financial, Administrative, and Management Support Services, where he holds a key role in managing legal processes, investor relations, and ensuring regulatory compliance. In his capacity, he oversees the financial and administrative aspects of the organization, providing strategic support for efficient operations. Vic Davidoff plays a pivotal role in maintaining compliance with legal requirements and investor relations, ensuring a seamless integration of financial and administrative functions within the framework of regulatory standards.

#### Daniel Haenggi

Daniel Haenggi holds the position of Vice-Chairperson and Director of AML/KYC, where his primary responsibility lies in overseeing and ensuring compliance with Anti-Money Laundering (AML) and Know Your Customer (KYC) regulations. In this role, he is also responsible for robust reporting mechanisms to uphold and demonstrate adherence to AML/KYC standards.

#### Tenio Latev

In his role as Chairperson, Mr. Latev takes on the crucial responsibility of overseeing asset allocation and conducting in-depth investment research. With a keen focus on optimizing the fund's portfolio, he plays a key role in strategic decision-making related to the distribution of assets. Through thorough investment research, Mr. Latev ensures that the fund remains well-informed about market trends, risks, and opportunities. His expertise contributes to the formulation of well-rounded investment strategies, aligning with the fund's objectives and maximizing returns for its investors.

#### Stephen Lockyer

Mr. Lockyer, is responsible for marketing the Portugal Golden Visa program. For more than 35 years, Mr. Lockyer's company, Confederation Partners has been successfully servicing clients from around the world, in connection with various immigration programs.



TO

BEAR BARRE

11

11 1

11 9 11

## LIFE IN PORTUGAL & OPPORTUNITIES



## LIFE IN PORTUGAL & OPPORTUNITIES

### 01

Ideal for residency and family life

03

High-quality education opportunities

Excellent personal safety

Diverse and thriving economy

05

Exceptional cuisine and a relaxed lifestyle

07

Inclusive culture with openness to expats

#### 06

02

 $\bigcirc 4$ 

Year-round sunshine and stunning natural beauty

08

Recognized as an awardwinning tourist destination



## THE PORTUGUESE GOLDEN VISA

The Portuguese Golden Visa offers a pathway to Portuguese citizenship for investors and their families. By committing a minimum of EUR 500k to an eligible investment fund, investors gain the right to reside, work, study, and enjoy life in Portugal. Furthermore, the Golden Visa facilitates borderless travel within the European Schengen zone.

As of January 2024, the Portuguese government has introduced updates to the Golden Visa program. The revised program now focuses on investments in local investment funds, requiring that the fund allocates at least 60% of its capital to investments in Portugal.





THE MARCHA VC FUND IS ELIGIBLE FOR THE GOLDEN VISA.

### THE PORTUGUESE GOLDEN VISA



ADVANTAGES OF THE GOLDEN VISA :





#### Citizenship Path in 5 Years

The journey towards citizenship spans a fiveyear period, calculated from the filing date of the Golden Visa application.

### $\bigcirc$

#### Minimal Presence Required

Golden Visa holders are only required to spend seven days per year in Portugal.



#### Extensive EU Privileges

EU citizenship grants the holder the freedom to work, study, and settle permanently in the entire EU, the European Economic Area (Liechtenstein, Norway, Iceland), and Switzerland, eliminating the need for a visa, residence permit, or work permit.



#### Tax Advantages

Non-resident Golden Visa holders benefit from tax advantages.



#### Access to Premier Education and Healthcare

Enjoy access to high-quality education and healthcare services not only in Portugal but throughout the entire EU.



#### Citizenship for Children

Children born in Portugal to Golden Visa holders are eligible for citizenship at birth.

## TIMELINE OF GOLDEN VISA





## TIMELINE OF GOLDEN VISA



**Renewals and Citizenship** 

#### Application First renewal occurs after 2 years. Confirmation from VC Management **Biometrics at Local Embassy** Second renewal takes place after 3 The VC management company issues a The client visits the local embassy years, with the option to apply for confirmation letter to the investor. citizenship. for biometrics. Golden Visa Issuance Golden Visa Application The lawyer files the Golden Visa The Golden Visa is issued, typically application, marking the

commencement of the countdown to citizenship eligibility.

around 10 months after the application is filed.



10 MARCHA VC FUND

## DETAILED INVESTMENT STRATEGY



## INITIAL ASSET ALLOCATION (FIRST 2 YEARS)

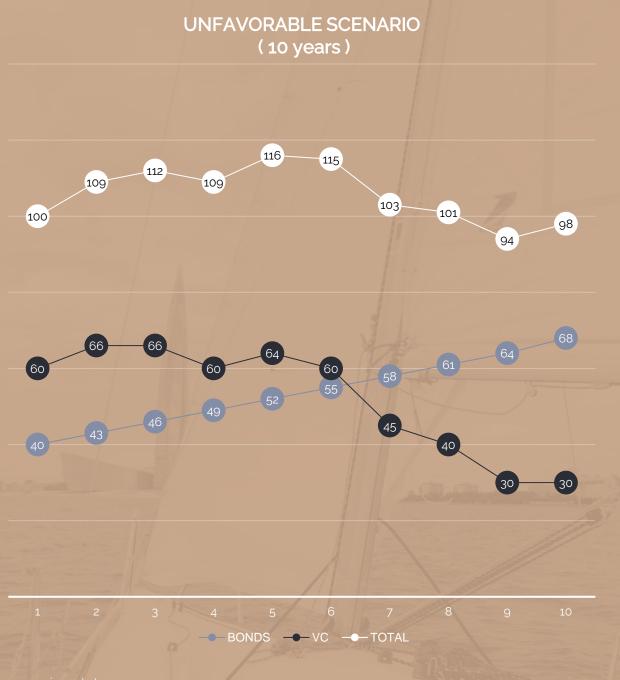
The Fund aims to yield consistent returns through strategic investments, allocating up to 40% of its capital into secure government bonds, corporate bonds, and lending funds.

The prevailing high interest rates create an opportunity for secure, long-term growth with compounded interest, minimizing associated risks.

The remaining 60% of the fund's capital will be invested in the equity/credit of promising local Portuguese companies, aiming to capitalize on their high growth potential.

The fund manager will implement a stop-loss strategy, triggering action in the event of a 50% loss specifically in the VC-related investments.

VC Portugal



## Investment Performance Unfavorable Case Scenario after 10 Years

Up to 70% of the fund's initial investment will be allocated to global bonds. This strategy not only safeguards the investor's capital but also ensures a continuous income stream from bonds and lending funds.

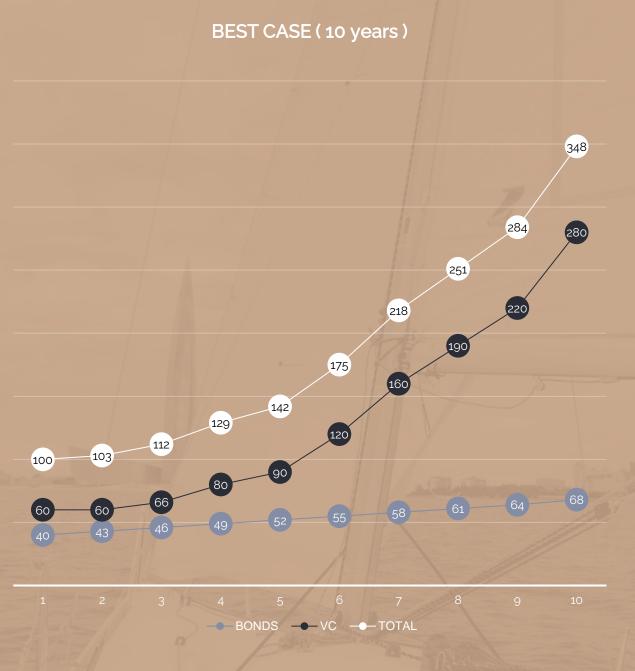
Assumption: The venture capital investments in Portugal have incurred losses, resulting in a 50% reduction in the initial investment.

In this scenario, the overall valuation of the fund will be 98% of the initial investment.

Investor's initial capital is at 98%.

The investor experiences a 2% loss over a 10-year period.





# **E**

## Investment Performance Best Case Scenario after 10 Years

Up to 70% of the fund's initial investment will be allocated to global bonds. This strategy not only safeguards the investor's capital but also ensures a continuous income stream from bonds and lending funds.

Assumption: The venture capital investments in Portugal have yielded significant returns, multiplying the invested capital by a factor of more than 3x.

In this scenario, the overall valuation will approach 340% of the initial investment.



## STRUCTURE OF MARCHA VC FUND

### FUND STRUCTURE







FUND MANAGER INQBT CAPITAL, SCR S.A.



LEGAL & TAX PACT OREY DA CUNHA ADVOGADOS



#### REGULATOR CMVM

( Comissao do Mercado do Valores Mobiliarios ) Supervision and regulation of financial markets and fund managers FUND GOVERNANCE

> 10 MARCHA VC FUND



CUSTODIAN BANK BISON BANK, S.A.



FUND AUDITOR KRESTON & ASSOCIADOS -SROC, LDA



FUND ADMINISTRATOR

MPA PARTNERS -CONSULTORIA E ASSESSORIA DE GESTÃO, LDA

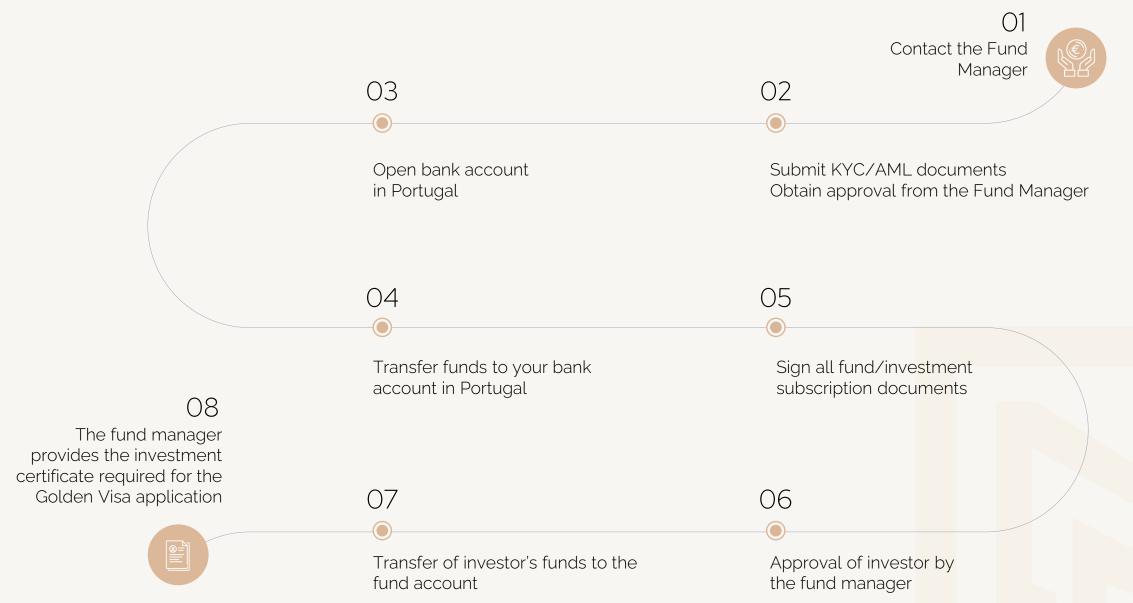


10 MARCHA VC FUND

## PROCESS FOR INVESTING IN THE MARCHA VC FUND

### WORKFLOW





## **KEY FACTS**



Fund Legal Name	10 Marcha VC Fund
Investment objective of the fund	Long term capital preservation, managed risk exposure, conservative investment in growth companies in Portugal
Investment period	10 years
Subscription period	2,5 years
Exit strategy	Liquidation of bonds, IPOs of growth companies, sale of growth companies to competitors
Regulator	Securities Market Commission of Portugal (Comissão do Mercado de Valores Mobiliários / CMVM) - license number 1790
Custodian bank	Bison Bank, Lisbon/Portugal <b>(<u>www.bisonbank.com</u>)</b>
Fund manager	INQBT Capital SCR S.A. ( <u>www.inqbt.com</u> )
Auditor & Fund Admin	Kreston & Associados - SROC, LDA ( <u>www.kreston.es</u> )
Expected annual profit	5% - 7% (conservative approach)
Assets under management	EUR 300m (target)
Management fee	1,5% - paid annually based on total assets under management (NAV)
Performance fee	0% (the entirety of the fund's profit belongs to the investors; there is no performance fee deducted)
Subscription fee	0% (no entry fees for new investors)



# CONTACT

#### INQBT CAPITAL SCR S.A.

Rua Ivens 42, 1 andar, 1200-227 Lisbon, Portugal

contact@inqbt.com

+351 067711500



### DISCLAIMER

This presentation is intended for informational purposes only and does not constitute an offer, solicitation, or recommendation to buy or sell any securities. The 10 Marcha Fund mentioned herein is managed by INQBT Capital SCR S.A., a Portuguese management company regulated and supervised by the Portuguese Securities Market Commission (CMVM). The information provided in this presentation is based on data available as of the date of the presentation and may be subject to change without notice. Past performance is not indicative of future results, and there is no guarantee that the Marcha Fund will achieve its investment objectives or that any specific results will be obtained. The information presented herein incorporates proprietary projections of anticipated returns and estimates of their prospective volatility. The relative associations and predictions

ine information presented herein incorporates proprietary projections of anticipated returns and estimates of their prospective volatility. The relative associations and predictions contained in this document are derived from in-house research and are formulated through an examination of historical data and principles of capital markets, solely for indicative purposes. It is important to note that these estimates are subject to inherent limitations, and unlike an authentic performance record, they do not encompass actual trading, potential liquidity constraints, fees, and other costs, which may undergo variations.

Any references to future returns do not guarantee or provide estimates of the actual returns that a client portfolio may attain. The forecasts included in this document are purely illustrative and should not be relied upon as advice or construed as a recommendation. Actual outcomes may differ, and individuals are advised to consider all relevant factors, including market conditions and individual circumstances, before making any investment decisions.

Investors should carefully consider the objectives, risks, charges, and expenses of the 10 Marcha Fund before investing. The prospectus, which contains this and other important information, should be read carefully before investing. A copy of the prospectus can be obtained from INQBT Capital SCR S.A. or its authorized distributors.

Investing in securities involves risks, and there is always the potential for loss. The value of investments may fluctuate, and investors may lose the principal amount invested. Past performance is not indicative of future results, and the investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost.

The 10 Marcha Fund is not available to all investors in all jurisdictions. The information in this presentation is not intended for distribution to, or use by, any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

INQBT Capital SCR S.A. and its affiliates do not guarantee the accuracy, completeness, or reliability of any information contained in this presentation, and disclaim any liability for any direct or indirect damages arising from the use of such information.

Before making any investment decisions, investors are advised to consult with their financial advisors and carefully review all relevant information, including but not limited to legal, regulatory, tax, and accounting implications.

This disclaimer is subject to change without notice, and the updated version will be made available on the official website of INQBT Capital SCR S.A. Investors are encouraged to review this disclaimer periodically for any changes.